



Seminar Programme • September 30, 2019

	Seminar Room I	Seminar Room II
14:00 – 14:45	<p>How to Maximise Your ICEF Event Experience - for Providers</p> <p>Nick Stevenson, Business Development Manager EMEA, ICEF, Germany</p> <p><i>Audience: Providers</i></p>	<p>How to Maximise Your ICEF Event Experience - for Agents</p> <p>Karin Florez, Account Manager Latin America, ICEF, Brazil</p> <p><i>Audience: Agents</i></p>
14:45 – 15:30	<p>ICEF Agent Training and the Agency Recognition Programme</p> <p>Isabel Vogt, Vice President Events & Logistics ICEF, Germany</p> <p><i>Audience: All</i></p>	<p>How Ireland Changed its Fortune Through Education Investment</p> <p>Sarah O'Sullivan, Senior Education Consultant, Education in Ireland, Ireland</p> <p><i>Audience: Agents</i></p>
15:30 – 16:15	<p>Current Challenges of the Argentinian Study Abroad Market</p> <p>Dr. Gabriela Ardito, President, ARSAA - Argentine Study Abroad Association, Argentina</p> <p>Gustavo Viale, CEO, InterWay Educational Consultancy, Argentina</p> <p><i>Audience: Providers</i></p>	<p>Connecting with the U.S. Diplomatic Mission in Brazil to Recruit Students</p> <p>Laura Refatti, Commercial Specialist for Education and Government Relations, U.S. Embassy, Brazil</p> <p>Janeth Pena-Heredia, Consular Officer, Rafaela Costa, Consular Advisor, U.S. Consulate, Brazil</p> <p><i>Audience: Agents</i></p>
16:15 – 17:00	<p>The ICEF Agent Barometer - Latin America Findings</p> <p>Tiffany Egler, Director Agent Relations, ICEF, Germany</p> <p><i>Audience: All</i></p>	<p>Education in Canada: A World of Possibilities Awaits</p> <p>Raphaëlle Lapierre-Houssian, Vice-Consul & Trade Commissioner, Education and Creative Industries, Consulate General of Canada in Rio de Janeiro, Brazil</p> <p><i>Audience: Agents</i></p>
17:00 – 17:30	<i>Refreshment Break</i>	
17:30 – 18:15	<p>Round Table: How to Promote Higher Education in Brazil</p> <p>Maura Leão, CEO, Yázigi Travel and YOUNIVERSE / President, BELTA - Brazilian Education & Language Travel Association, Brazil</p> <p>Diogo Rodrigues, CEO, Yes Intercâmbio, Brazil</p> <p>Gavur Kirst, Director, BEST Intercâmbios, Brazil</p> <p>Fabiana Faulhaber, Director, CP4 Cursos no Exterior Traveller, Brazil</p> <p><i>Audience: Providers</i></p>	<p><i>Platinum Sponsor Presentation:</i></p> <p>The Future of Work: Careers and Skills Needed in the Age of Robots</p> <p>Rafael Moreira, Area Manager Latin America, Torrens University Australia, Australia</p> <p><i>Audience: Agents</i></p>
18:15 – 19:00	<p>What is New in the Brazilian Market: BELTA Research 2019</p> <p>Maura Leão, CEO, Yázigi Travel and YOUNIVERSE / President, BELTA - Brazilian Education & Language Travel Association, Brazil</p> <p><i>Audience: Providers</i></p>	<p>Understanding and Solving Visa Dilemma for International Student Recruitment</p> <p>Rafael Anchia, Co-Founder & Managing Director, Civitas Capital Group, USA</p> <p>Lylian Loureiro de Lima, Immigration Adviser, EB5 para Brasileiros, Brazil</p> <p>Carolina Bottino, Partner, Tauil & Chequer Advogados, Brazil</p> <p><i>Audience: All</i></p>

How to Maximise Your ICEF Event Experience - for Providers

Nick Stevenson

Seminar Room I

Audience: Providers

► Session description

This session will provide you with a step by step guideline on how to make the most out of your participation in ICEF events in general and ICEF Latin America in particular.

The session will cover the following topics:

- Preparation prior to the event
- How to maximise your time during the event
- Post-event follow-up and agent contracts
- How to maximise your working relationship with agents

► Speaker



Nick Stevenson

*Business Development Manager EMEA,
ICEF,
Germany*

Nick has been at ICEF since July 2014, and is responsible for business development within the UK & Ireland, helping educators and service providers develop relationships with agencies overseas. He has been working within the international education sector since 2008.

He studied Spanish & Management at the University of Leeds, including an Erasmus Year at the Universidad Complutense de Madrid Faculty of Economics & Business. After graduation, his first role was at Study Travel Magazine responsible for business development across various international education markets. After that he was International Sales Manager at Inline Marketing, a supplier of marketing & logistics services to language schools.

How to Maximise Your ICEF Event Experience - for Agents

Karin Florez

Seminar Room II

Audience: Agents

► Session description

This session will provide you with a step by step guideline on how to make the most out of your participation in ICEF events in general and ICEF Latin America in particular.

The session will cover the following topics:

- Preparation prior to the event
- How to maximise your time during the event
- Post-event follow-up and contracts
- How to maximise your working relationship with providers

► Speaker



Karin Florez
*Account Manager Latin America,
ICEF,
Brazil*

Karin Florez is ICEF's Latin America Account Manager. Her job is to help organise a successful ICEF Latin America event, recruit the top Brazilian and Latin American agents to ICEF's events around the world and to introduce Latin American and especially Brazilian educators to ICEF events.

Karin holds a marketing degree from ESPM (Escola Superior de Propaganda e Marketing) as well as a Post Graduate Degree in "Planning and Marketing in Tourism/Events" from SENAC.

She held various job positions in a number of industries (Chemical, Architecture, US Chamber of Commerce Visa Department, Consulting, Real Estate, Software, Licensing) before joining the New Zealand General Consulate in São Paulo where she worked for eight years as a Visa/Consular Officer and as a Business Development Associate in charge of promoting New Zealand education within Brazil. As such she has a first-hand knowledge of our industry, not only from the Brazilian agent side but also from a foreign education provider perspective.

ICEF Agent Training and the Agency Recognition Programme

Isabel Vogt

Seminar Room I

Audience: All

► Session description

This session will provide you with an introduction to ICEF's agent training courses as well as its agency recognition programme:

- The ICEF Agent Training Course (IATC) is a practical, professional training course developed by ICEF for education agency-based student counsellors.
- The Canada Course for Education Agents was originally produced by Foreign Affairs and International Trade, Canada in collaboration with ICEF and the Canadian Consortium for International Education (CCIE). The course is now administered by ICEF and – on behalf of CCIE – Languages Canada and the Canadian Association of Public Schools International (CAPS-I).
- The US Agent Training Course (USATC) is designed for international education agents working with American schools, universities and colleges to recruit international students.
- The Irish Education Agent Course (IEAC) is the first of its kind and supports professional development for agents specialising in Ireland as a study destination.

All courses are available online and free of charge to agency student counsellors in a self-paced modular format.

The second part of this presentation will focus on ICEF's agency recognition programme. The ICEF Agency Status (IAS) is recognised as an indicator of agent quality, showing that an agency has been successfully vetted for, and participated in, ICEF events.

► Speaker



Isabel Vogt
*Vice President Events & Logistics,
ICEF,
Germany*

Isabel Vogt is Vice President of Events & Logistics at ICEF, offering a range of solutions designed to help educators, agents and service providers achieve real results in their marketing and student recruitment initiatives.

Isabel holds a Master's degree in Communications and Political Science from the Freie Universitaet Berlin, Germany. She has been involved in the implementation and organisation of events for the international education industry since 1996.

During her time at ICEF she has organised agent workshops, student fairs and conferences in over 30 countries around the world.

How Ireland Changed its Fortune Through Education Investment

Sarah O'Sullivan

Seminar Room II

Audience: Agents

► Session description

Sustained investment in education led to dramatic improvements in Irish society. The small island nation re-invented itself in a few decades and is now a hub of creativity and opportunity for young people from all around the world.

Ireland is globally connected and multi-national companies choose Ireland as their European headquarters, employing thousands of innovative graduates.

The Irish education system is recognised as one of the best in the world, and higher education institutions are renowned for the practical nature and agility of teaching methodologies. Student services and on-campus activities enhance the overall experience.

With a rich cultural heritage, and a highly educated socially progressive population, Ireland offers the warmest of welcomes to students. As well as permission to legally work part-time while studying in Ireland, international graduates are offered a Graduate Visa after completing higher education courses, to commence an international career in Europe's creative heart.

This session will outline the opportunities available for Latin American students to complete higher education courses in Ireland, create a distinct advantage on their curricula, and launch their international professional career.

► Speaker



Sarah O'Sullivan
*Senior Education Consultant,
Education in Ireland,
Ireland*

With a background in social science and journalism, Irishwoman Sarah O'Sullivan is based in Rio de Janeiro, and has represented Education in Ireland in Brazil since 2014. Sarah represents all higher education institutions in Ireland, including 8 universities, 11 institutes of technology, colleges and private faculties.

Sarah will explain how the higher education system in Ireland differs from other countries, with a focus on small class sizes, practical learning, professional work experience, and preparation for industry, along with unique cultural and social supports.

Education in Ireland is the Irish governmental brand responsible for the promotion of higher education in Ireland in foreign markets. Sarah is the contact point for Brazilian agencies wishing to work with high quality education providers in Ireland.

Current Challenges of the Argentinian Study Abroad Market

Gabriela Ardito & Gustavo Viale

Seminar Room I

Audience: Providers

► Session description

The Argentine outbound student market has fluctuated from times immemorial, particularly in the past 12 months. While bookings decreased substantially in the last quarter of 2018, recent statistics based on the results of the ARSAA Market Research 2019 show a more positive outlook on sales of all types of programmes, especially those involving language courses, both for the junior and adult segments.

This seminar will focus on the design of policies and schemes that may provide ways to cope with such a challenging market.

► Speakers



Dr. Gabriela Ardito
*President,
ARSAA - Argentine Study Abroad Association,
Argentina*

Gabriela Ardito holds a Bachelor's Degree in English Language and a PhD in Modern Languages from Universidad del Salvador, Argentina. She has been involved in ESL teaching & Language Travel Research since 1993.

Founder & CEO of VCE International, Gabriela has signed collaboration agreements with over 30 international educational institutions, is an ICEF trained agent; Quality English, IALC & English UK partner agent; ALTO member and also presides the Argentine Study Abroad Association ARSAA since it was launched in 2016.



Gustavo Viale
*CEO,
InterWay Educational Consultancy,
Argentina*

Gustavo Viale is CEO of InterWay Educational Consultancy in Buenos Aires, Argentina.

Interway works mostly with groups of students who wish to improve their language and communication skills for general purposes and study abroad. InterWay Educational Consultancy has been selected into the Excellence Assessment Designation programme for its transparency framework for the local and LATAM study abroad markets.

Gustavo is also Director at English Way School of English, which is located in the West of the Greater Buenos Aires region, delivering English language courses to local students for 30 years.

Connecting with the U.S. Diplomatic Mission in Brazil to Recruit Students

Laura Reffatti, Janeth Pena-Heredia & Rafaela Costa

Seminar Room II

Audience: Agents

► Session description

This joint presentation by the Department of State and the U.S. Commercial Service will provide information on obtaining a student visa and present how the U.S. Government can introduce agents interested in locating U.S. educational opportunities for their clients.

The U.S. Commercial Service's 107 offices throughout the United States maintain relationships with universities, colleges, prep schools and other educational institutions.

► Speakers



Laura Reffatti
*Commercial Specialist for Education and Government Relations,
U.S. Embassy,
Brazil*

Laura Reffatti is a Commercial Specialist at the U.S. Embassy in Brasilia. She has been working to support U.S. education since 2014. She joined the Department of Commerce at the U.S. Embassy in 1998. She also works actively with the Government of Brazil and the U.S. Ambassador on trade policy issues, dialogues, advocacies and high level delegations.

Prior, she worked at Banco do Brasil in New York City branch and National Westminster Bank in New York City where she lived for eight years.



Janeth Pena-Heredia
*Consular Officer,
U.S. Consulate,
Brazil*

Janeth is a Consular Officer on her second tour. Her first tour was in São Paulo. She did two one-month temporary duty assignments (TDYs) during her first tour, to Panama City and to Santo Domingo.

Before joining the State Department, she was self-employed as a Spanish and English teacher and translator for 15 years. She has a Master's degree in Applied Linguistics from the University of Oxford and a B.A. in Spanish, Portuguese, and French from UCLA. During her junior year in college, she came to Brazil to study abroad in 2000. She went to PUC Rio for one semester. She was born in Guadalajara, Mexico, and was raised in San Diego, CA, where she calls home. She has also lived in Chicago and New York City.



Rafaela Costa
*Consular Advisor,
U.S. Consulate,
Brazil*

Rafaela graduated in Tourism at Universidade Federal do Estado do Rio de Janeiro (UNIRIO). She has been working at the U.S. Consulate in Rio de Janeiro since 2015.

Before joining the Consulate, she worked for The Walt Disney Company twice. When Rafaela is not working she enjoys reading, exploring new restaurants, going to the movies and binge watch Netflix series or play with her German shepherd named Loki.

The ICEF Agent Barometer - Latin America Findings

Tiffany Egler

Seminar Room I

Audience: All

► Session description

The i-graduate ICEF Agent Barometer is an annual survey of over 1,000 ICEF-screened agents from over 100 countries.

This seminar will present the results from the 2018 Barometer, with a focus on findings reported by agents recruiting for Latin American institutions. This includes a year-on-year comparison of the attractiveness of international study destinations as perceived by agents recruiting for a wide range of international study programmes. Additional aspects covered include:

- Where agents plan to send students in 2019 and beyond
- What agents see as the most effective marketing strategies for educators
- What institutions need to provide in terms of support for their agents

The survey findings reported will help educators to build their reputation and relationships with agents, and assist in developing strategies to market themselves and their destinations more effectively.

► Speaker



Tiffany Egler
*Director Agent Relations,
ICEF,
Germany*

Tiffany is a leading professional in the field of agent relations.

As Director of the Agents Department at ICEF, her knowledge and dedication has been crucial to the development of ICEF events and agent recruitment.

During her tenure of over 20 years at ICEF, Tiffany has overseen the successful organisation of most of ICEF's agent events and today manages an international team which continues to develop and to increase efforts to ensure the recruitment of professional study abroad agents worldwide.

Education in Canada: A World of Possibilities Awaits

Raphaëlle Lapierre-Houssian

Seminar Room II

Audience: Agents

► Session description

Canada is a global leader in quality education and the destination of choice for students, researchers, innovators and entrepreneurs seeking a world of possibilities. International education is a key driver of Canada's future innovation and prosperity. Our educators are highly trained and bring diverse perspectives to the classroom. Whether the choice is to study in one of our large, vibrant cities or settle on a small campus in a warm, welcoming community, the experience will be a life shaping one. It may lead to a career and a future in Canada, or better career prospects in your home country. At the very least, it will give access to our four beautiful seasons, wide-open spaces, abundant wildlife, multicultural diversity, clean environment and incredible quality of life.

Come discover and learn more reasons why each year more than 500,000 thousand international students choose to study in Canada!

► Speaker



Raphaëlle Lapierre-Houssian
*Vice-Consul & Trade Commissioner,
Education and Creative Industries,
Consulate General of Canada in Rio de Janeiro,
Brazil*

After completing her L.L.M. at Université de Montréal (Montréal) and a Master's programme in International Relations at Université Laval (Québec City), Raphaëlle joined Global Affairs Canada in 2008 to focus on trade policy issues.

Since January 2017, she has been representing Canada as Vice-Consul, Education and Cultural Industries, at the Consulate General of Canada in Rio de Janeiro. She focusses on the promotion of Canada as a study destination and the development of institutional and academic partnerships between Canada and Brazil.

Raphaëlle speaks French, English, Spanish, Italian and Portuguese. She is married and has three children.

Round Table: How to Promote Higher Education Programmes in Brazil

Maura Leão, Diogo Rodrigues, Gavur Kirst & Fabiana Faulhaber

Seminar Room I

Audience: Providers

► Session description

Brazil has the largest carnival in the world, and is, of course, known for the best football players. But do we have a large number of students going to university? What about our education system? What do you know about these facts, and how can they help you to promote your higher education programmes in Brazil?

Considering that only after 1808 we had the first institutions in Brazil offering college programmes, we had a very late start compared to Europe and North America.

Taking into account that only 11% of the working age population has a degree, and that Brazilian universities are not in the highest rankings around globe, our late start is also transforming the way Brazil sees the opportunity of studying abroad and seeking a degree programme abroad.

Last year, from 365,000 Brazilians studying abroad, 50,400 were seeking a degree programme. Those numbers are growing rapidly and more destinations are being considered. An increasing number of specialised agents are seeking good and trusted partners to offer degree-seeking options for the Brazilian market.

Brazilian students are more prepared than ever to study abroad, are you ready for us?

► Speakers



Maura Leão
CEO,
Yázigi Travel and YOUNIVERSE /
President,
BELTA - Brazilian Education & Language Travel Association,
Brazil

Maura de Araújo Leão, BELTA's (Brazilian Education & Language Travel Association) President for the 2018-2021 period and FELCA's (The Federation of Education and Language Consultant Associations) for the 2015-2019 period.

She is co-founder and CEO responsible for the international education holding company Yet Education & Travel for the brands Yázigi Travel and Youniverse Intercâmbios, designed to deliver international education programmes to the Yázigi language school network, which has been in the market for 70 years and has over 430 schools throughout Brazil. And also, to other chains that are part of the Pearson group in Brazil, sending thousands of students abroad to several programmes.

With wide experience since her participation as a scholarship holder for the American Field Service in the 70's, she has large international experience, deep knowledge about the Brazilian market and has lived in the USA and Germany as an exchange student and travelled to all continents.



Diogo Rodrigues
CEO,
Yes Intercâmbio,
Brazil

A Major in Publicity and Advertising, with an MBA in Management People & Leadership and English & Extension Programmes from UC Berkeley, Diogo Rodrigues is a multi-lingual, detail-oriented and flexible international business professional.

With knowledge gathered from his extensive professional career, Diogo is the founder and the CEO of YES Intercâmbio, a study abroad agency in Brazil, a member of BELTA, specialised in Higher Education and with a big list of partners around the world.

Diogo's and YES Intercâmbio's values are all about helping students to reach their dreams of studying abroad and developing skills and knowledge that will contribute to their personal and professional lives.



Gavur Kirst
*Director,
BEST Intercâmbios,
Brazil*

Gavur graduated in International Relations from Utica College of Syracuse University, and was working at its international students' office for three years. During college he was awarded with the Student Life Award and was nominated twice to the "Who is Who in American Colleges and Universities".

Back in Brazil, Gavur did two postgraduate programmes in Business Management and in Foreign Trade for Small Businesses. He also worked for five years as manager of the International Business Office of the Federation of Industries in the State of Mato Grosso, he was a college professor in International Business subjects, and an export and import trader. Throughout that time, he informally assisted many of students to be accepted in universities abroad.

Gavur joined Best Intercâmbio in 2012 to establish its higher education department, which, in 2016, became Gold Tassel University Programmes.



Fabiana Faulhaber
*Director,
CP4 Cursos no Exterior|Traveller,
Brazil*

- Bachelor in Law @ Universidade Santa Úrsula
- Law Internships in private Law firms and at a consumer protection center in Rio de Janeiro
- Specialist in student visas for UK, USA, Canada, Australia
- Director for CP4 Cursos no Exterior| Traveller since 1994
- MBA in Director and Managers at FGV / RJ
- Experience in leading youth groups on educational trips
- Specific knowledge in tax law
- Specific knowledge in tourism

Platinum Sponsor Presentation:

The Future of Work: Careers and Skills Needed in the Age of Robots

Rafael Moreira

Seminar Room II

Audience: Agents



► Session description

This seminar aims to discuss the future of work and what careers and skills are needed in this coming age of robots. The education industry plays an important role in preparing future workers to attend to this demand, we promote not just education courses but we are promoting future careers.

What careers are likely to still exist in the next 10 to 20 years as we see this profound change in front of us. Torrens University is committed to providing the best possible education to its students based on innovative and disruptive educational practices.

The university equips students with critical skills, making them much sought after by these “new industries”. The university gives particular attention to work and industry placements, allowing students to gain invaluable experience. The process is facilitated by mentors and coaches who guide and assist students to reach their potential.

► Speaker



Rafael Moreira
*Area Manager Latin America,
Torrens University Australia,
Australia*

Rafael Moreira is an economist based in Brazil. He is currently the Area Manager for Latin America at Torrens University, Australia (Laureate International Universities). He has been working with international education for the past 14 years, primarily in ELICOS and Higher Education sectors.

He has lived in Spain for 5 years and also in Australia for 8 years, where he earned a Post Graduation degree in Commerce/Marketing and worked for many years at a local English school and as an agent.

Rafael is responsible for recruitment from Latin America at Torrens University and at Think Education, both in Australia. He is also entitled for establishing and nurturing international pathways within the Laureate network, particularly in the Latin America region.

What is New in the Brazilian Market: BELTA Research 2019

Maura Leão

Seminar Room I

Audience: Providers

► Session description

Maura Leão will provide you with insights from the viewpoint of a Brazilian agent.

Learn about the BELTA research 2019 results and the trends in the Brazilian study abroad market nowadays with freshly launched data.

Information will be given about agencies and student profiles in 2018 and the years before. The survey shows important changes and new trends. Educators will have updated information and will learn that partnering with quality Brazilian agents is an effective way to increase their share of the market.

► Speaker



Maura Leão

CEO,

Yázigi Travel and YOUNIVERSE /

President,

*BELTA - Brazilian Education & Language Travel Association,
Brazil*

Maura de Araújo Leão, BELTA's (Brazilian Education & Language Travel Association) President for the 2018-2021 period and FELCA's (The Federation of Education and Language Consultant Associations) for the 2015-2019 period.

She is co-founder and CEO responsible for the international education holding company Yet Education & Travel for the brands Yázigi Travel and Youniverse Intercâmbios, designed to deliver international education programmes to the Yázigi language school network, which has been in the market for 70 years and has over 430 schools throughout Brazil. And also, to other chains that are part of the Pearson group in Brazil, sending thousands of students abroad to several programmes.

With wide experience since her participation as a scholarship holder for the American Field Service in the 70's, she has large international experience, deep knowledge about the Brazilian market and has lived in the USA and Germany as an exchange student and travelled to all continents.

Understanding and Solving Visa Dilemma for International Student Recruitment

Rafael Anchia, Lylian Loureiro de Lima & Carolina Bottino

Seminar Room II

Audience: All

► Session description

The session will explore an international student's mostly unseen visa challenges he/she faces upon graduation when entering the job market in the U. S.

The panellists will discuss the processes, pros and cons of two visa types that can qualify an international student obtaining a full-time job upon graduation: H-1B visa vs. EB-5 visa. The session will include a representative from Civitas Capital Group, an experienced immigration attorney, and a Brazilian lawyer to outline the visa dilemma international students are facing, and how to cope with it.

► Speakers



Rafael Anchia
*Co-Founder & Managing Director,
Civitas Capital Group,
USA*

Rafael Anchia is a Co-Founder and Managing Director of Civitas Capital Group and maintains responsibility for new market development, public policy, and public-private partnerships. For over 20 years, Mr. Anchia has worked as a corporate attorney with top U.S.-based international law firms and serves as a State Representative in the Texas Legislature, where he is Chairman of the International Relations & Economic Development Committee.

From 2011 to 2015, Mr. Anchia served as an appointee of President Barack H. Obama to the Advisory Committee for Trade Policy and Negotiations, which advises the United States Trade Representative on issues related to international investment and trade. Mr. Anchia earned his juris doctorate at Tulane University Law School and received his undergraduate degree cum laude from Southern Methodist University.



Lylian Loureiro de Lima
*Immigration Adviser,
EB5 para Brasileiros,
Brazil*

Lylian Loureiro de Lima is an investment visa specialist that has served as an Immigration Adviser since 2013, with a focus on the EB-5 Immigrant Investor Visa Programme.

With over 20 years of experience in the financial and real estate markets, she collaborates with several regional centres to publicise their EB-5 projects and maintains partnerships with the most renowned American immigration lawyers and other professionals and experts in Brazil and abroad.



Carolina Bottino
*Partner,
Tauil & Chequer Advogados,
Brazil*

Carolina M. Bottino is a partner in the tax practice of Tauil & Chequer Advogados in the Rio de Janeiro office. Carolina focuses her practice on taxation and civil law matters. She advises international oil and gas companies in their operations in Brazil on tax matters, especially regarding customs and foreign trade matters involving special customs regimes such as REPETRO and Temporary Admission regimes. Carolina has experience in revising offer letters, adapting global policies to Brazilian legislation, and revising income tax returns for individuals in Brazil.

Carolina has more than 16 years of experience in Global Mobility matters. Such experience includes providing consultancy in immigration, tax, and social security aspects to individuals assigned to work in Brazil, as well as to Brazilians individuals assigned to work abroad. She holds a Master's degree in Legal Sciences from the Universidade Autônoma de Lisboa, and has specialisation in Constitutional Civil Law from UERJ.