Choose the warmest welcome.

CHOOSE NEW ZEALAND

Experience one of the friendliest, most diverse and welcoming communities.

studyinnewzealand.govt.nz
FUTURE—PROOF YOURSELF IN NEW ZEALAND

#1 for preparing students for the future
The Economist Intelligence Unit
Moving from Good to Great student experience

International Student Wellbeing Strategy

- Economic Wellbeing
- Quality Education
- Health and Wellbeing
- Inclusion

International students feel welcome, safe and well, enjoy a high quality education and are valued for their contribution to NZ. Launched June 2017

QUOTATIONS FROM THE REPORT

“Content knowledge is becoming a commodity. The world no longer cares about what students know, but what they can do with what they know”

Tony Wagner, Harvard University

“Education must not stop when students step outside of the classroom ... learning [is] an organic process, not one confined to traditional teaching environments”

“A holistic and future-ready education system is inextricably linked with societal openness and tolerance”
THE THREE ENVIRONMENTS OF THE INDEX

New Zealand is the only country in the world ranked in the top 2 for all 3 environments.

<table>
<thead>
<tr>
<th>Environment</th>
<th>NZ Ranked</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education Policy Environment</td>
<td>#2</td>
</tr>
<tr>
<td>Teaching Environment</td>
<td>#1</td>
</tr>
<tr>
<td>Socio-Economic Environment</td>
<td>#2</td>
</tr>
</tbody>
</table>
Moving from Good to Great student experience

International Student Wellbeing Strategy

- Economic
- Wellbeing
- Quality
- Education
- Health and Wellbeing
- Inclusion

International students feel welcome, safe and well, enjoy a high quality education and are valued for their contribution to NZ.

Launched June 2017

BEST IN CLASS

Overall Score: 88.9/100

NEW ZEALAND

| CURRICULUM FRAMEWORK FOR FUTURE SKILLS |
| TEACHER EDUCATION |
| CAREER COUNSELLING IN SCHOOLS |
| GOVERNMENT EDUCATION EXPENDITURE |

| EFFECTIVE POLICY IMPLEMENTATION SYSTEM |
| UNIVERSITIES AND INDUSTRY COLLABORATION |
| CULTURAL DIVERSITY AND TOLERANCE |
WHY IS NZ SO HIGHLY RANKED?
WHO WE ARE

We’re an open society, open to others, new ideas and all cultures.
Benchmarking International Student Experience

Government initiatives in international comparison

New Zealand is leading the way

New Zealand's and Australia's approaches in government strategy and policy setting with a focus on International Student Experience are most closely aligned and are leading the way, ahead of other English-speaking countries (USA, Canada, UK).

1

Student-centered: a new priority for governments

Focusing on the international student view and their experience studying in a host country is a new concept for host government policies and strategies but is becoming central focus.

*New Zealand, Australia, USA, Canada, UK

---

**WHAT WE DO**

We teach students how to think independently and work collaboratively
Our students and graduates can be our greatest ambassadors. A great student experience can lead to positive, influential ‘word of mouth’ advocacy.

---

**HOW WE DO IT**

We provide diverse learning experiences, inside and outside the classroom.
To host, care for and respect our visitors

Manaakitanga

NEW ZEALAND.
EXPLORE A
NEW PART OF
THE WORLD.
To host, care for and respect our visitors
NEW ZEALAND IS DELIVERING A VERY GOOD STUDENT EXPERIENCE

90% of international students in New Zealand surveyed satisfied with their institution experience. This is in line with the global benchmark.

2017 International Student Barometer

New Zealand is known as a safe and welcoming education destination country, clean and green, culturally tolerant.
Moving from Good to **GREAT STUDENT EXPERIENCE**

New Zealand International Student Wellbeing Strategy

- **Economic Wellbeing**
- **Quality Education**
- **Health and Wellbeing**
- **Inclusion**

International students feel welcome, safe and well, enjoy a high quality education and are valued for their contribution to NZ.
New Zealand is leading the way
New Zealand’s and Australia’s approaches in government strategy and policy setting with a focus on International Student Experience are most closely aligned and are leading the way, ahead of other English-speaking countries (USA, Canada, UK).

Student-centered: a new priority for governments
Focusing on the international student view and their experience studying in a host country is a new concept for host government policies and strategies but is becoming central focus.

*Government initiatives in international comparison - New Zealand, Australia, USA, Canada, UK*
OUR STUDENTS AND GRADUATES are OUR GREATEST AMBASSADORS

A great student experience can lead to positive, influential ‘word of mouth’ advocacy
Mapping out the new Zealand Student Experience
A person who mistreats his guest has a dusty marae. 

Whakatauki (Māori proverb)
IMMIGRATION NEW ZEALAND’S NEW STRUCTURE

Improved operational performance

More accurate, consistent and timely visa decision-making

Improved customer experience

Wider economic benefits for New Zealand
## Our New Geographic Footprint

<table>
<thead>
<tr>
<th>Business</th>
<th>Education</th>
<th>Tourism</th>
<th>Community</th>
<th>Specialist</th>
</tr>
</thead>
<tbody>
<tr>
<td>Worker</td>
<td>Study</td>
<td>Visitors</td>
<td>Partnership</td>
<td>Administrative</td>
</tr>
<tr>
<td>Employer</td>
<td>Post-study work</td>
<td>Independent travel</td>
<td>Family</td>
<td>Legislative</td>
</tr>
<tr>
<td>Investment</td>
<td></td>
<td></td>
<td>Humanitarian</td>
<td></td>
</tr>
<tr>
<td>Manukau</td>
<td>Mumbai</td>
<td>Beijing</td>
<td>Hamilton</td>
<td>Manukau</td>
</tr>
<tr>
<td>Porirua</td>
<td>Palmerston Nth Beijing</td>
<td>Porirua</td>
<td>Porirua</td>
<td>Porirua</td>
</tr>
</tbody>
</table>

**Location:**
- Manukau
- Porirua
- Christchurch
- Mumbai
- Palmerston Nth Beijing
- Beijing
- Hamilton
- Porirua
- Hamilton
- Porirua
- Manukau
- Porirua

**Areas:**
- Business
- Education
- Tourism
- Community
- Specialist
**IMMIGRATION ONLINE – THE CHANNEL**

* You can apply online for most work, visitor or student visas.

You can upload supporting documents, photographs and also pay for your application online. It's faster and easier to apply online.

[https://www.immigration.govt.nz/about-us/our-online-systems/applying-for-a-visa-online/apply-for-your-visa-online](https://www.immigration.govt.nz/about-us/our-online-systems/applying-for-a-visa-online/apply-for-your-visa-online)

* As an agent or education provider, you can apply online on behalf of your students


**Benefits of Online applications include:**

* In-form validation – doesn’t allow you to proceed unless the form is correctly filled out

* Instantly received – cuts down on processing time as no postage/transit

* Safety – no issues with applications or documents getting lost

* E-Visas – instantly accessible at any time through the system

* In the near future, paper applications won’t be widely available
Student Visas
## STUDENT VISA VOLUME AND APPROVAL RATE 2016 & 2017

Applications lodged outside NZ – Fee paying, English Language, Exchange and Scholarship students

<table>
<thead>
<tr>
<th>2016</th>
<th>Applications</th>
<th>Approval rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>India</td>
<td>15,841</td>
<td>44%</td>
</tr>
<tr>
<td>China</td>
<td>8,372</td>
<td>92%</td>
</tr>
<tr>
<td>Japan</td>
<td>2,270</td>
<td>99%</td>
</tr>
<tr>
<td>USA</td>
<td>2,069</td>
<td>99%</td>
</tr>
<tr>
<td>Germany</td>
<td>1,607</td>
<td>99%</td>
</tr>
<tr>
<td>Philippines</td>
<td>1,605</td>
<td>71%</td>
</tr>
<tr>
<td>Sth Korea</td>
<td>1,586</td>
<td>98%</td>
</tr>
<tr>
<td>Thailand</td>
<td>1,568</td>
<td>96%</td>
</tr>
<tr>
<td>Brazil</td>
<td>1,404</td>
<td>96%</td>
</tr>
<tr>
<td>Vietnam</td>
<td>832</td>
<td>77%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>2017</th>
<th>Applications (change from 2016)</th>
<th>Approval rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>India</td>
<td>9,912</td>
<td>69%</td>
</tr>
<tr>
<td>China</td>
<td>8,326</td>
<td>93%</td>
</tr>
<tr>
<td>Japan</td>
<td>2,273</td>
<td>99%</td>
</tr>
<tr>
<td>USA</td>
<td>2,559</td>
<td>99%</td>
</tr>
<tr>
<td>Germany</td>
<td>1,335</td>
<td>100%</td>
</tr>
<tr>
<td>Philippines</td>
<td>1,616</td>
<td>75%</td>
</tr>
<tr>
<td>Sth Korea</td>
<td>1,616</td>
<td>97%</td>
</tr>
<tr>
<td>Thailand</td>
<td>1,706</td>
<td>93%</td>
</tr>
<tr>
<td>Brazil</td>
<td>1,664</td>
<td>91%</td>
</tr>
<tr>
<td>Vietnam</td>
<td>1,266</td>
<td>77%</td>
</tr>
</tbody>
</table>

Arrow symbols indicate changes in applications and approval rates from 2016 to 2017.
# STUDENT VISA VOLUME AND APPROVAL RATE FOR 2017

Applications lodged outside NZ – Fee paying, English Language, Exchange and Scholarship students

<table>
<thead>
<tr>
<th>Country</th>
<th>Number of applications</th>
<th>Approval rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ghana</td>
<td>28</td>
<td>39%</td>
</tr>
<tr>
<td>Nepal</td>
<td>718</td>
<td>49%</td>
</tr>
<tr>
<td>Russia</td>
<td>435</td>
<td>83%</td>
</tr>
<tr>
<td>Colombia</td>
<td>1,083</td>
<td>87%</td>
</tr>
<tr>
<td>Mexico</td>
<td>186</td>
<td>95%</td>
</tr>
</tbody>
</table>
STUDENT VISA REQUIREMENTS

**Offer of place**
- Can be conditional upon fees being paid (INZ can then Approve in Principle - AIP). Include evidence of English language ability to demonstrate the student meets Rule 18 requirements (if student is from a Rule 18 country)

**Tuition fees**
- Must have submitted evidence of payment, or exemption from fees, if the visa is to move beyond AIP stage. There are some arrangements with providers allowing a length of course visa even if students have only paid a portion of the fees, but this is not widely used.

**Health**
- A chest x-ray is required from some students intending a stay in NZ of six months or longer (if they could have been exposed to TB either by nationality or travel history). All students must hold appropriate insurance while they are in NZ.

**Character**
- Police certificates from the student’s home country (and any other countries they have lived in for more than five years since turning 17) are required if the student will be studying in NZ for two or more years.
STUDENT VISA TIPS

Bona fides

• A *Statement of Purpose or Cover Letter* is not a requirement, but helps to explain why the student wants to come to New Zealand

Funds

• Explain the source of funds and provide evidence to support this
• If there are any lump sum deposits, evidence should be provided as to where that money came from
• INZ looks at the time the funds have been held to evaluate whether they are genuine and will be available to the student

What does Bona Fide mean???

*Bona fide*: the student has a genuine intent and INZ believes that they will act in good faith, won’t breach their visa conditions, and won’t remain in New Zealand unlawfully.

Attend class and pass their course and/or papers
WORKING WHILE STUDYING

• Many students can work while they study – up to 20 hours per week and full time during vacations (including summer)

• Working in NZ must be incidental and supports their overall kiwi experience – it is “pocket money”

• There is no guarantee that students will obtain ongoing work while they are studying in New Zealand. You must make this clear to your students.

• Students wanting to move into work or residence at some point, should use work rights smartly and try to get work in their industry/discipline of study

• Students need to know their rights as workers
WORKING AFTER GRADUATION

• There are two work visas available to graduates – the Post Study Work Visa (Open) and the PSWV (Employer Assisted)

• The PSWV Open is granted for 12 months. The PSWV Employer Assisted is granted for 2 years (up to 3 yrs if professional registration is required)

• The PSWV Employer Assisted means that the graduate has to have a job offer that is relevant to their studies

• A graduate can use both PSWVs
POLICY REVIEWS AND UPDATES

It is a busy year for Immigration as we commence reviews into the following:

**Post Study Work Visas and In-study work rights**

Changes to be announced later this year.

**Funds requirements**

The current $15,000 per year was set in 2011. It is likely that we will increase the amount of money required. Changes likely to be announced this year.

**Pathway Visas**

Working to make the product more user friendly and deliver better benefits for INZ, providers and students.
PATHWAY STUDENT VISA

• Progression of programmes on a single visa of up to 5 years validity

• Allows up to 3 programmes and providers (or can be multiple programmes within one provider)

• Tuition fees and funds are proven for 1st course or 1st year

• Qualifying providers have been published on the INZ website

The IAA is a regulatory body that is distinct from INZ but sits within the same government ministry.

Anyone providing immigration advice must be licensed by the IAA, unless they are exempt.

**Education agents are exempt if they are outside NZ and advising on student visas only**

Unless licensed, education agents cannot provide advice on other visas including guardian visas, visitor visas, working holiday visas, work visas or residence visas.

Education Agents in NZ must be licensed if they want to give immigration advice on any type of visas.

**Benefits of being licensed...**

You can provide advice on all types of visas.

You have met the standards.

You can display the Licensed Adviser trademark.

Things that we do not class as advice (things that you can do without a license): provide publicly available information; translate; provide information about living or studying in NZ; help with an application form (as long as the student is answering for themselves).
FUTURE PROOF YOURSELF IN NEW ZEALAND

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